



### **Company description**

EF Education First is the world's largest private education company. Comprised of 15 companies, we offer a variety of language training courses, educational travel & tours, as well as cultural exchange programs. Established in 1965, EF's mission is to break down barriers of language, culture and geography. Today, EF employs 40,000 professionals in offices and schools located in 54 countries.

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### **Internship description**

We are looking for an entrepreneurial, highly motivated and charismatic individual with hands-on sales experience who likes to get the job done. During this internship you will help our sales and marketing teams provide the best educational solutions to our clients.

### **Our ideal candidate**

You are an energetic person who likes to travel and enjoys working with a team of motivated individuals. You are social, fun, out-going, hard-working, creative, trendy, decisive, and humble and not scared of working long hours during peak seasons. You are not prestige-filled but rather eager to get your hands dirty and do whatever it takes to succeed. You are probably a little bit different from a large pool of applicants out there.

### **Key Objectives and Responsibilities**

- Conducting a large number of phone consultations with clients on a daily basis
- Assisting sales teams with client consultations during meetings
- Delivering results based on the goals and objectives while staying within provided budget
- Participating in academic fairs in Moscow as well as in other cities of Russia
- Developing marketing content for presentations and seminars
- Working with customer service team to assist clients

### **Required Skills and Experience**

- Working knowledge of English language
- Entrepreneurial spirit and drive to success, customer-focused nature
- Creativity and outside-of-the-box thinking
- Attention to detail while keeping the big picture in mind
- High stress tolerance

### **Educational requirements**

Undergraduate degree qualification or equivalent expected.

**Position is based in Saint-Petersburg, at EF Office (Nevskiy, 25)**

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