

**BRITISH AMERICAN
TOBACCO
RUSSIA**

Компания «БАТ Россия» в поисках Территориального представителя по торговому маркетингу в г. Санкт-Петербург.

Обязанности:

- Построение партнерских отношений с лицами, принимающими решения в торговых точках
- Ведение переговоров с ключевыми лицами о заключении соглашений сотрудничества, установке торгового оборудования и проведения маркетинговых мероприятий в торговых точках
- Поиск дополнительных возможностей для развития категорий товара в торговых точках
- Контроль работы дистрибьютора
- Планирование деятельности на вверенной территории, контроль распределения бюджета
- Формирование регулярной отчетности о проделанной работе, рынке и клиентах

Требования:

- Высшее образование
- Навыки ведения переговоров
- Высокие аналитические способности
- Умение работать в команде
- Водительские права категории "В", стаж вождения от года
- Наличие военного билета/приписного свидетельства
- Знание английского языка является преимуществом

Условия:

- Официальное трудоустройство согласно ТК РФ (срочный трудовой договор)
- Конкурентоспособная заработная плата (оклад + бонус)
- Корпоративный автомобиль предоставляется с возможностью использования вне рабочего времени
- Расширенный социальный пакет: ДМС, страхование жизни и здоровья, корпоративная пенсионная программа

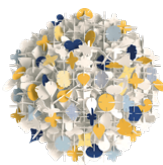
- Регулярное обучение на тренингах, полевых визитах и в офисах
- Работа в молодой и динамичной команде профессионалов
- Возможность профессионального развития и карьерного роста

Откликнуться на вакансию можно тут:

<https://hh.ru/vacancy/34124078>

Не упустить другие вакансии и карьерные возможности по подписке тут:

https://mybat.ru.com/?utm_source=ambassador&utm_medium=profile&utm_campaign=Anna_Sarygbay



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Требуемый опыт работы: не требуется
Стажировка, полный день

What is Global Graduate Program in BAT?

- 18 months of fast track your career within our global organisation for future managers;
- Training programs to develop your leadership potential and professional skills;
- Familiarity and immersion in the work of key departments of the company (in accordance with the chosen direction);
- Support of personal coach from company management and line managers;
- «BAT Academy» in Great Britain with other participants of the Program from other countries;
- Involving in different business-projects;
- Position of the Manager at the end of the program (the presence of the team depends on the structure in a particular Department).

What we offer:

- Full time work (40h per week);
- Competitive salary + review (twice in a year);
- Social insurance (medical insurance, health insurance);
- Compensation benefits for relocation.

Essential requirements:

- University degree (3 years max after graduation);
- Both Russian and English - fluent;
- Driven and ambitious, inspiring and engaging individual;
- Ready for relocation.

Far-reaching. Influential. Strategic. That's our Finance area. As finance managers, we don't just set budgets and report results. We're decision makers and business partners. Operating at the heart of a multi-million-pound global business. Advising on the allocation of resources for brand investment. Working with different functions to evaluate and improve returns. And managing the delivery of consistent profit growth.

You will build commercial experience in one of our end markets. You'll have plenty of opportunities to develop your financial knowledge in the following areas:

Marketing Finance

Operations Finance

Corporate Finance

Treasury

Corporate Tax

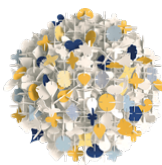
Finance Shared Services

Откликнуться на вакансию можно тут:

<https://spb.hh.ru/vacancy/36262550>

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We have 55,000 talented people to look after. And thousands more to attract. So, as global HR teams, we need to be incredibly progressive. We offer world-class expertise and support across Talent Acquisition, Leadership Development, Talent Management, Organisational Effectiveness, Reward and Employee Relations.

It takes in a commercial challenge that gives you insights into what a large proportion of our workforce does. And you'll get to grips with the strategic nature of HR, too. All the while enjoying management training to develop your commercial awareness and leadership skills. Then you'll be ready to move into any one of these HR areas:

HR generalist

Attraction & Recruitment

Talent Acquisition

Reward

Employee relations

We offer:

- Full time work (40h per week);
- Competitive salary + review (twice in a year);
- Social insurance (medical insurance, health insurance);
- Compensation benefits for relocation.

Essential requirements:

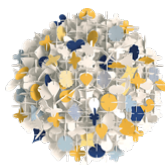
- University degree (3 years max after graduation);
- Both Russian and English - fluent;
- Driven and ambitious, inspiring and engaging individual;
- Ready for relocation.

Откликнуться на вакансию можно тут:

<https://spb.hh.ru/vacancy/36262574>

Не упустить другие вакансии и карьерные возможности по подписке тут:

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Over 18 months, you'll learn trade marketing fundamentals from a field-based commercial role, experience roles covering brand positioning, brand authorship, consumer dialogue, account classification, strategy planning and market tracking. This will prepare you for one of the following areas:

Brand Marketing – See how brand positioning and authorship fit into the wider creative process as you help develop our campaigns. You'll get to work closely with our agencies. From brief through campaign execution to follow-up brand activities.

Trade Marketing & Distribution – Learn how to work with retail and wholesale customers. Market to shoppers. And optimise our routes to market.

Strategy Planning & Insights – Understand the research tools and insights behind our decisions. Learn about the competitor analysis that informs our market knowledge. And discover the planning processes that keep our brand activities on track.

Next Generation Products – Learn how we're developing products with potentially reduced risks to address the public health impact of smoking. Work with scientists and regulators to promote this next generation of products. Advocate a regulatory approach that puts consumer safety and product quality first. And encourage the growth of new, potentially reduced-risk products

We offer:

- Full time work (40h per week);
- Competitive salary + review (twice in a year);
- Social insurance (medical insurance, health insurance, pension plan);

- Compensation benefits for relocation.

Essential requirements:

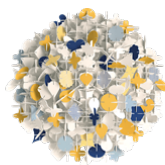
- Driving licence (category B) - must;
- University degree (3 years max after graduation);
- Both Russian and English - fluent;
- Driven and ambitious, inspiring and engaging individual;
- Ready for relocation.

Откликнуться на вакансию можно тут:

<https://spb.hh.ru/vacancy/32138135>

Не упустить другие вакансии и карьерные возможности по подписке тут:

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What is Global Graduate Program in BAT Operations?

- 18 months program to develop you as a future business leader in our company;
- The program consists of real business relevant tasks, projects and development activities, i.e. 100% full time well paid job;
- After a successful completion of the program you'll get the first level management role in BAT Russia Operations at St.Petersburg Factory;
- You will have a series of trainings including 2 weeks "BAT Academy" workshop in the UK where will meet your peers around the world;
- You will be supported by a dedicated program Coach

During the program will be assigned with business projects in the following departments (both Moscow and St.Peterburg):

New Product Launches (meeting Marketing needs with Operations capabilities to introduce new products)

Logistics (planning and moving raw materials to the factory and finished goods to the warehouses)

Procurement (focusing on smart spending and mutually beneficial partnerships)

Quality Assurance (product & supply chain quality management)

Make (manufacturing focusing on continuous improvement of effectiveness)

We offer:

- Full time work (40h per week);
- Competitive salary and bonus;
- Corporate benefits (Private health insurance, life insurance, pension plan);
- Financial support of relocation between cities.

Our requirements:

- University degree (3 years max after graduation);
- Fluent both Russian and English;
- High energy and ambitions;
- Innovative thinking;
- Desire to develop;
- Ready for relocation.

Откликнуться на вакансию можно тут:

<https://spb.hh.ru/vacancy/32168599>

Не упустить другие вакансии и карьерные возможности по подписке тут:

https://mybat.ru.com/?utm_source=ambassador&utm_medium=profile&utm_campaign=Anna_Sarygbay